

Humanwell Healthcare Group

Aug 2014

COMPANY PROFILE

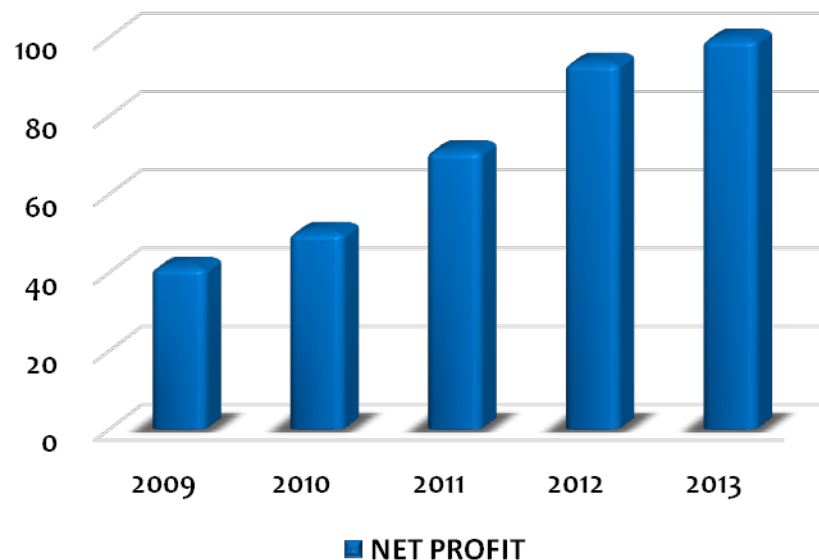
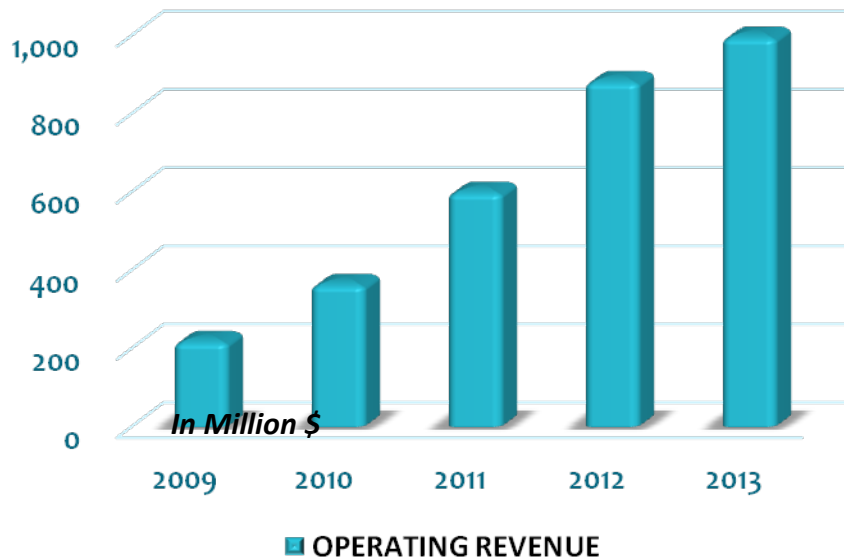
公司简

介



Founded in **1993**, Humanwell Healthcare (Group) Co., Ltd. has since transformed into a fully integrated healthcare solution provider in over **10** countries with **> 8,000** employee worldwide.

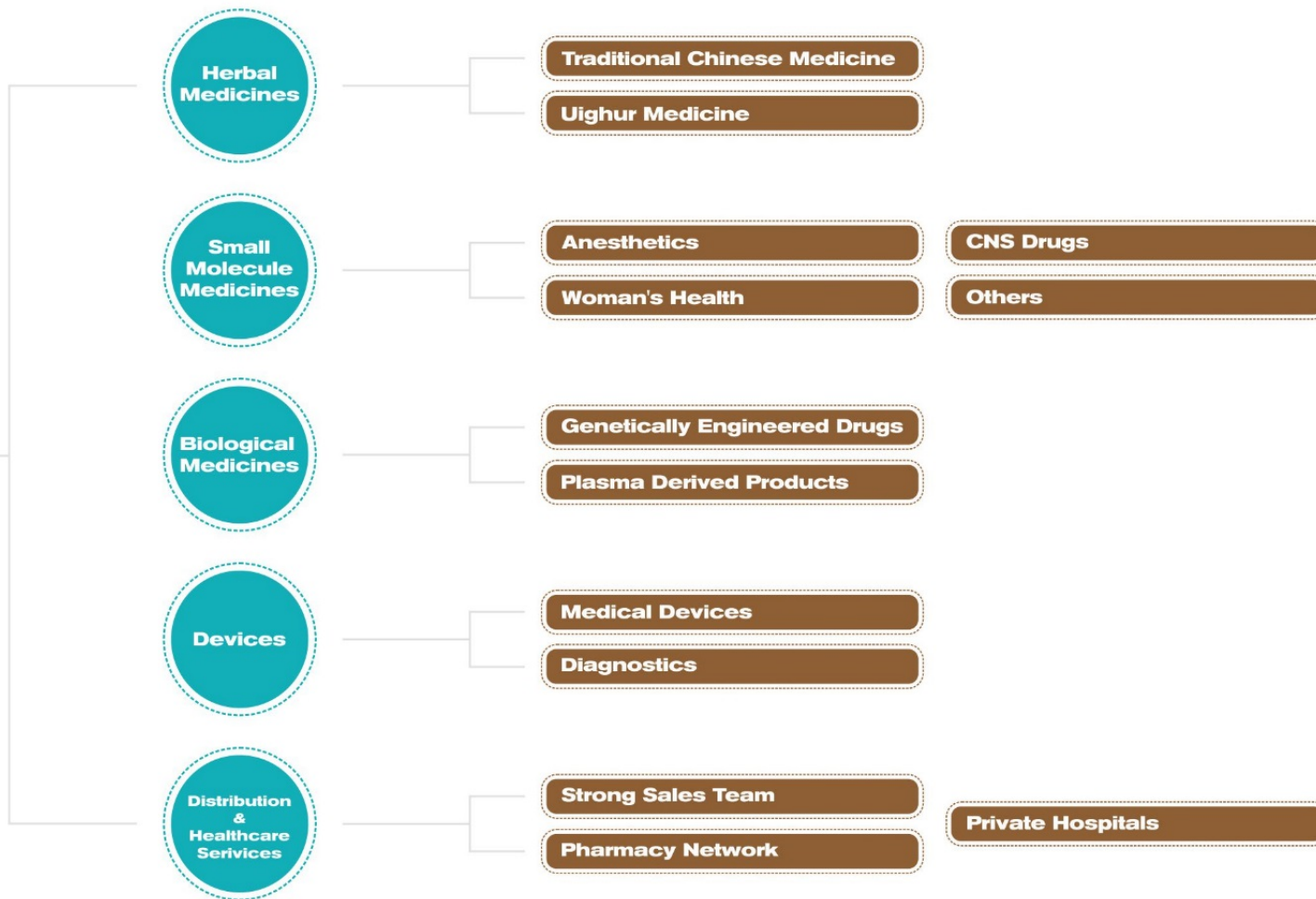
COMPANY PROFILE 公司简介



- From 2009 to 2013, operating revenue **CAGR = 45.8%**, twice of industry average
- Operating revenue = **\$1.0B** in 2013, to reach **\$1.6B** in 2015
- Top 30 pharmaceutical company

BUSINESS STRUCTURE

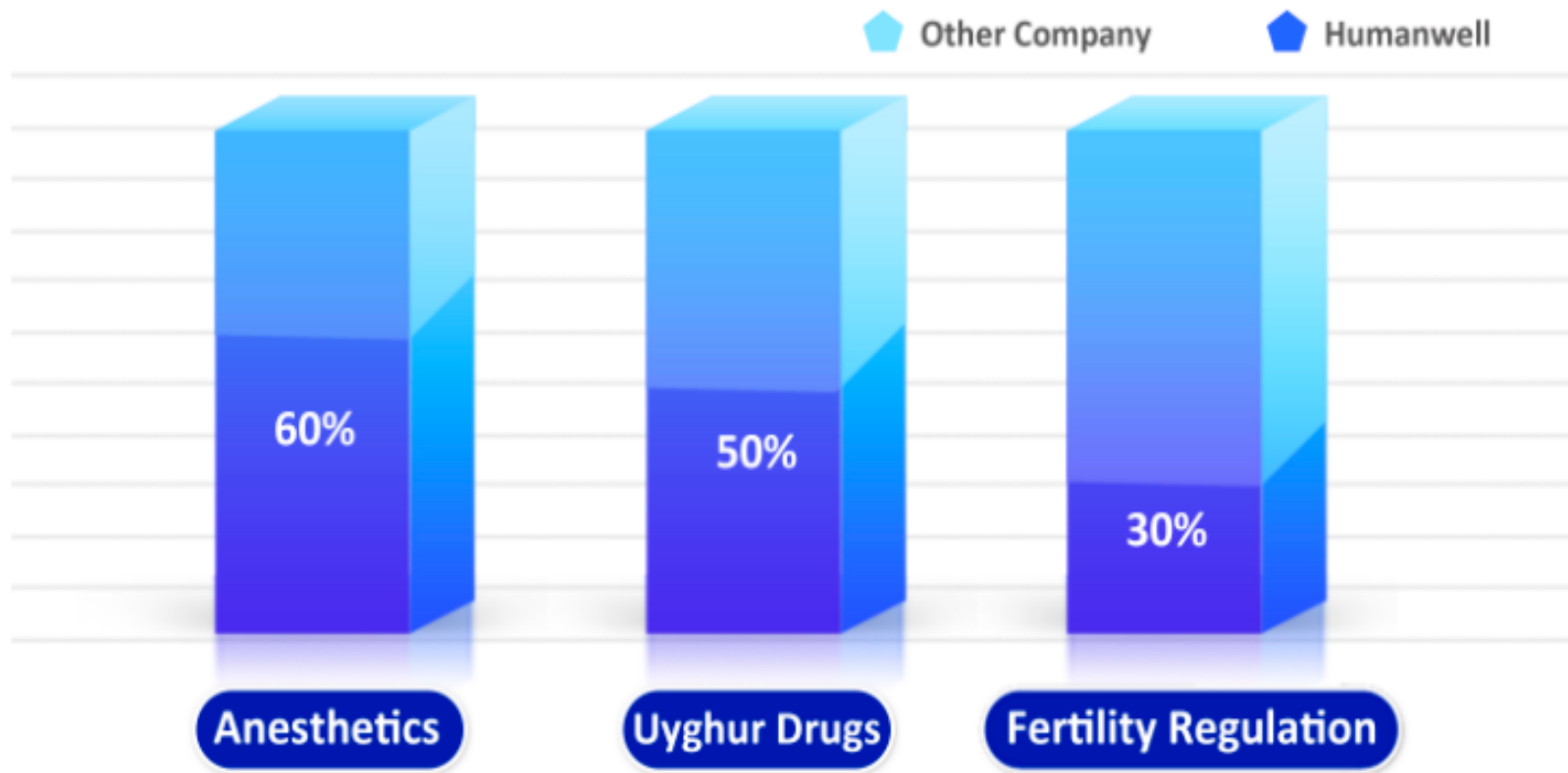
经营领域



Market Cap = \$2B

Ticker = 600079 SH

MARKET LEADERSHIP 市场地位



RESEARCH & DEVELOPMENT

研发能力

FAST FACTS

5%

Percentage of annual Revenue earmarked for R&D

139

Number of candidates Under development

8

Number of INDs include remimazolam ,collaborated with In clinical trial

600+

Number of R&D staff

12,000

Square meter world class R&D center



23 Class I candidates



5 Class I candidates,
1 in Phase III,
4 in Phase II



2 Class II candidates,
27 Class III candidates

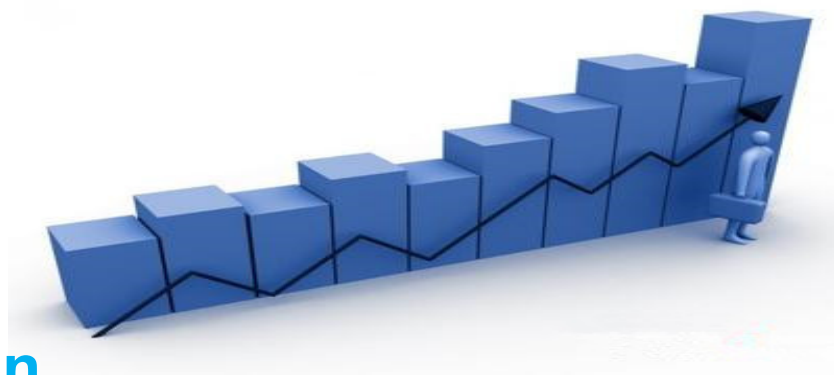


SALES AND MARKETING INFRASTRUCTURE 营销状况

10,000 hospitals and **30,000** pharmacies
across China



5,000 sales professionals and a vast marketing network



Operating revenue = **\$0.5 billion**

Net profit = **\$31million** in sales and distribution

PARTNERSHIPS 合作企业

Johnson & Johnson



中美上海施贵宝



Boehringer
Ingelheim



SANOFI



Humanwell



GlaxoSmithKline
葛兰素史克

AstraZeneca



Abbott
A Promise for Life



sigma-tau
industrie farmaceutiche riunite s.p.a.

NOVARTIS



MERCK

www.legozi.com



Lilly



GE Healthcare

INTERNATIONAL MARKET 国际市场

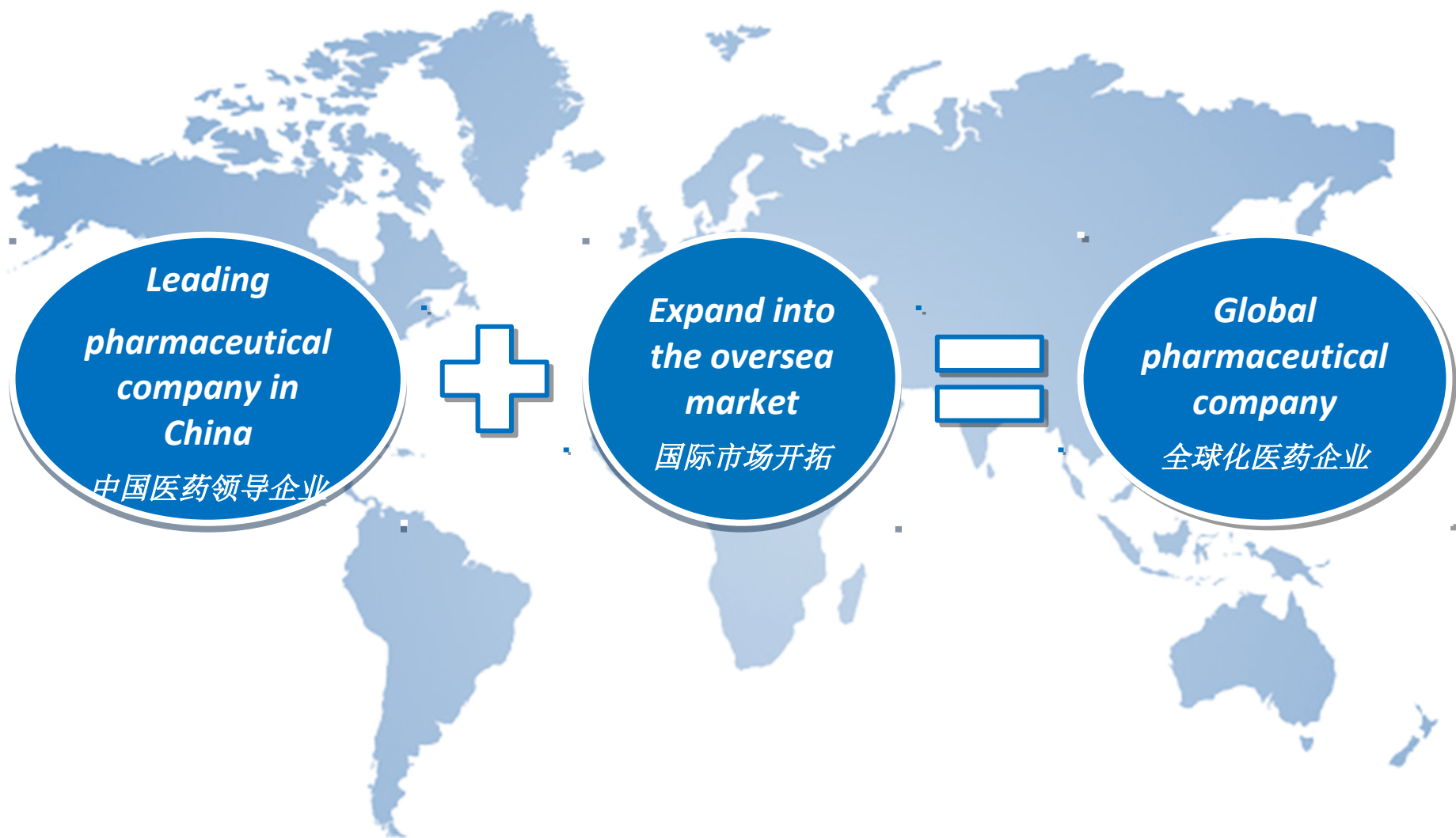


- ◆ Sales networks cover **48** states of America, the top three pharmaceutical distributors and **80,000** terminals
- ◆ OTC products has been entered into Wal-Mart, CVS, etc.

◆ cGMP facility in Wu Han Biolake with annual manufacturing capacity of **1.5B soft gels**

◆ cGMP facility in Yi Chang, Hubei with annual manufacturing capacity of **5B tablets and capsules**







THANK YOU FOR YOUR ATTENTION

Huabin Xu, Vice President
xuhuabin@renfu.com.cn
Humanwell Healthcare Group